



**Appraisal
Institute™**

*Professionals Providing
Real Estate Solutions*

Great Lakes Chapter *Newsletter*

May 2017

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SEMINARS & CHAPTER MEETING

On Thursday, May 4th, we will be having the 7-Hour USPAP and the 2-hour MI Law at the Crowne Plaza Grand Rapids Airport. You will find the registration on **page 3**.

Our May Chapter Meeting is at 5:00 pm, Thursday, May 4th, at the Crowne Plaza Grand Rapids Airport. Dr. Paul Isely will be our guest speaker and will give a 2-hour presentation on The Michigan Economy 2017. You can find the registration form on **Page 2**.

On Friday, May 5th, we will be having a brand new seminar "West Michigan Commercial Property Review". This seminar will also be held at the Crowne Plaza Grand Rapids Airport. It was developed, and is being administered, by the Great Lakes Chapter. Attendees are eligible to receive 4 hours of continuing education credit towards the Appraisal Institute, State of MI Appraisal License, and 4 hours for Assessors License. You will find the registration on **page 4**.

Officers and Directors 2017

President

Paul R. Arnold, MAI

Vice President

Alan L. Johns MAI

Treasurer

Ryan T. Lake, MAI

Secretary

Daniel J. Bittner, SRA

Directors

Peter F. Arbour, MAI

Brent R. Davis, SRA

Robert R. Davis, SRA

Curt S. Hanson

*Sharon B. Harbin, MAI, SRA,
AI-GRS*

Valerie Lafferty

Robert J. Lentz, MAI

*Patricia A. Mohritz, SRA, AI-
RRS*

Andrew E. Sill, MAI

Shaun B. Toupin

Past President

Michael T. Williams, MAI

NEW DESIGNATIONS

Marc S. Denton, SRA—Grand Rapids

Congratulations Marc...Great Job!!

WELCOME NEW MEMBERS

James Baxter — Kalamazoo

Cameron Clark — Okemos

Mike Hendricks — Okemos

Grant McDaniel — Davisburg

Renee Meyer — Van Buren Township

Anthony Roberts — Southfield

LEADERSHIP RESOURCE REGISTRY

The Leadership Resource Registry is open - we encourage you as a member to get involved today!

Adding your name to the registry gives you the opportunity to submit your preferences for volunteer service at the chapter, region, and national level. You may also indicate your interest for service on future committees, project teams, panels and other leadership positions.

To access the registry:

[Log into your My AI Account](#)

Head to AI's [Volunteer Opportunities](#) page

Click on "Volunteer Today"

For questions regarding committees on the region and national level, please contact Ashley Forman at aforman@appraisalinstitute.org.

GREAT LAKES CHAPTER MEETING

THURSDAY EVENING, MAY 4, 2017
CROWNE PLAZA GRAND RAPIDS

5700 28th Street

Grand Rapids, MI 49546

Cost: \$40 for Appraisal Institute Members; \$45 for Non-Members

3:00 PM **Board of Directors**

5:00 PM **Cocktails & Networking**

5:30 PM **Dinner & Chapter Meeting**

"Michigan Economy 2017"

Special Speaker: Dr. Paul N. Isley

Chair of Economics, Seidman College of Business

Grand Valley State University

(2 Hours CEC has been approved for MI Appraisers and A.I.)

NAME _____

NICKNAME (FOR BADGE) _____

FIRM _____

STREET ADDRESS _____

CITY/STATE/ZIP _____

PHONE: (____) _____

EMAIL: _____

AI MEMBER TYPE: ____ DESIGNATED ____ ASSOCIATE ____ AFFILIATE ____ NON-MEMBER

FORM OF PAYMENT: ____ CHECK ENCLOSED PAYABLE TO GLCAI

____ VISA ____ MASTERCARD ____ AM/EX ____ DISCOVER

CARD # _____

EXPIRES: ____/____ CCV _____

SIGNATURE: _____

Please fill out the above and fax it to 888-587-5381 OR Call 810-364-5640.

7-Hour National USPAP Update and MI Laws & Rules

Instructors: Terry Oetzel, MAI
Randy Davis, SRA, SRPA
Thursday, May 4, 2017
Crowne Plaza, Grand Rapids, MI
8:00 a.m.—5:00 p.m.

- ◇ Check here if you are planning on attending ONLY 7 Hour USPAP UPDATE—\$175/\$200
- ◇ Check here if you are planning on attending ONLY MI Laws & Rules—\$25/\$40
- ◇ Check here if you are planning on attending BOTH—\$200/\$240

You may fax ahead to (888) 587-5381 to start the registration process.

SEMINAR TUITION: \$175 member/\$200 non-member or with MI Law \$200 member/\$240 non-member with MI Laws & Rules. Tuition fees include all instruction, material, coffee, tea, lunch and cookies.

If you are paying with credit card please fill in the information below:

Visa, MasterCard, Am/Ex and Discover _____ Card number _____
Expiration _____ CCV# _____

Billing Address of Card _____

REGISTRATION INFORMATION (please print)

Full Name _____

Nickname for Badge _____

Appraisal Institute Member: __ MAI __ SRPA __ SREA __ SRA __ RM
__ Associate Member __ Affiliate Member __ Nonmember

Company Name _____

Company Address _____

City/ State/Zip Code _____

Office Phone () _____ Office Fax () _____

Home Phone () _____ E-Mail _____

- ◇ If you have a disability and may require some accommodation, please check here; please notify us in writing at least two weeks in advance to allow sufficient time to arrange for reasonable accommodations.

SIGNATURE _____ DATE _____

MICHIGAN APPRAISER LICENSE# _____

LICENSE TITLE _____
(L-Limited, SL-State Licensed, CR-Certified Residential, CG-Certified General)

West Michigan Commercial Property Review

Instructor: David Rice, MAI
Friday, May 5, 2017
Crowne Plaza Grand Rapids Airport, Grand Rapids, MI
8:30 a.m.—12:30 p.m.

This 4-hour seminar provides foundation and practical information for assessors and appraisers on current conditions in the West Michigan real estate market.

The seminar reviews the national real estate market including retail, office, industrial and multiple family sectors. West Michigan commercial real estate conditions are addressed including new construction, vacancy and typical rents. Examples of new construction and sales by property sector illustrate conditions and trends.

Valuation issues by property type are addressed including examples of distressed properties.

You may fax ahead to (888) 587-5381 to start the registration process.

SEMINAR TUITION: \$75 member/\$100 non-member. Tuition fees include all instruction, material, coffee, tea.

If you are paying with credit card please fill in the information below:

Visa, MasterCard, Am/Ex and Discover _____ Card number _____
Expiration _____ CCV# _____

Billing Address of Card _____

REGISTRATION INFORMATION (please print)

Full Name _____

Nickname for Badge _____

Appraisal Institute Member: ☐ MAI ☐ SRPA ☐ SREA ☐ SRA ☐ RM
☐ Associate Member ☐ Affiliate Member ☐ Nonmember

Company Name _____

Company Address _____

City/ State/Zip Code _____

Office Phone () _____ Office Fax () _____

Home Phone () _____ E-Mail _____

◇ If you have a disability and may require some accommodation, please check here; please notify us in writing at least two weeks in advance to allow sufficient time to arrange for reasonable accommodations.

SIGNATURE _____ DATE _____

MICHIGAN APPRAISER LICENSE# _____

LICENSE TITLE _____
(L-Limited, SL-State Licensed, CR-Certified Residential, CG-Certified General)

FEBRUARY CHAPTER MEETING



Our 2017 Great Lakes Chapter President, Paul Arnold,
MAI



Attendee's enjoying the evening Chapter Meeting



FEBRUARY CHAPTER MEETING CON'T



Marc Miller, Regional Initiatives Deputy for the MI Department of Natural Resources did a great job giving a presentation on “Natural Resources: An Economic Driver

Nominations for 2018 Chapter Positions

BOARD NOMINEES:

President	Alan L. Johns, MAI
Vice President	Ryan T. Lake, MAI
Treasurer	Daniel J. Bittner, SRA
Secretary	Thomas D. Petz, MAI

NOMINEES FOR DIRECTORS:

Edward E. Bowen, II, SRA, AI-RRS	Robert J. Lentz, MAI
Brandon L. Ellis, MAI	Brenda D. Makarov, MAI
Alexander J. Groves, MAI	Patricia A. Mohritz, SRA, AI-RRS
Sharon B. Harbin, MAI, SRA, AI-GRS	Andrew E. Sill, MAI
Ryan T. Korth, MAI	Shaun B. Toupin

NOMINEES FOR REGION III REPRESENTATIVES:

Alan L. Johns, MAI (1 year term)
Ryan T. Lake, MAI (1 Year term)
William P. Fowler, MAI, MAI
Brian S. Kirksey, MAI, SRA
C. Edward Larson, MAI
John A. Meyer, SRA

Note: Chapter President is automatically a member of the Regional Representatives and is required to attend Regional Meetings.

NOMINEES FOR REGION III ALTERNATE REPRESENTATIVES – (ALL ONE YEAR TERMS)

Peter F. Arbour, MAI
Brent R. Davis, SRA
Andrew J. Exline, MAI, SRA
Valerie F. Lafferty
David B. Mielnicki, MAI, SRA
Kenneth R. Siegle, MAI

NOTE:

In the absence of additional nominations by May 4, 2017, the uncontested nominees will be declared elected. Additional nominations may be made by a timely filing of a petition signed by at least five percent of the total membership (27 signatures). The nominee must meet the qualifications for office. Statement of Nominee form (available from the Chapter Office) must be completed by the nominee and submitted with the petition.

Questions regarding this can be directed to Michael Williams (724) 994-0554 or email, mikewill@mac.com.

2017 Nominating Committee:

Michael T. Williams, MAI
Immediate Past President, Chair
Timothy J. Cronan, MAI
Jeffrey G. Genzing, MAI
David C. Molenaar, SRA
Douglas R. Schoenberg, MAI

Calendar of Events 2017– Great Lakes Chapter A.I.**CALL: (810) 364-5640****Or register on line at: www.appraisalinstitute.org/education/GreatLakes**

May 4, 2017	7-Hour National USPAP Update 2016-17 Instructor: Terry Oetzel, MAI 7 Hours CEC	Crowne Plaza Grand Rapids Grand Rapids
May 4, 2017	MI Laws and Rules (3:00 pm-5:00 pm) Instructor: Randy Davis, SRPA, SRA 2 Hours CEC	Crowne Plaza Grand Rapids Grand Rapids
May 4, 2017	CHAPTER MEETING (EVENING) Michigan Economy 2017 Special Speaker: Dr. Paul Isely Seidman College of Business Grand Valley State University	Crowne Plaza Grand Rapids Grand Rapids
May 5, 2017	West Michigan Commercial Property Review Instructor: David Rice, MAI 4 Hours CEC (8:30 am-12:30 pm)	Crowne Plaza Grand Rapids Grand Rapids
May 19, 2017	Capitalization Rates: Real World Applications MI Instructor: David Rice, MAI & David Lieberman, MAI 7 Hours CEC	Holiday Inn Gateway Centre Flint
May 22-23, 2017	15-Hour National USPAP Instructor: Rachel Massey, SRA, AI-RRS 15 Hours (14 Classroom, 1 Hour Exam)	Greater Lansing Assoc. of Realtors Lansing
June 15, 2017	7-Hour National USPAP Update Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC	Holiday Inn Gateway Centre Flint
June 15, 2017	MI Laws and Rules (3:00 pm-5:00 pm) Instructor: Micheal Lohmeier, MAI, SRA 2 Hours CEC	Holiday Inn Gateway Centre Flint
June 16, 2017	Business Practices and Ethics Instructor: Micheal Lohmeier, MAI, SRA 4 Hours-State of MI, 7 Hours AI	Holiday Inn Gateway Centre Flint
August 31, 2017	GREAT LAKES CHAPTER 2017 GOLF OUTING	Shepherds Hollow Clarkston
September 2017	Analyzing Tenant Credit and Commercial Lease Analysis 7 Hours CEC	Novi

Calendar of Events 2017– Great Lakes Chapter A.I. Cont'

September 14, 2017	CHAPTER MEETING (NOON)	Lansing
September 2017	Investment Analysis for Income Properties for Michigan Appraisers and Assessors Instructor: Micheal Lohmeier, MAI, SRA 8 Hours CEC	Lansing
September 2017	Land Valuation: Land in Transition	Novi
October 2017	5th Annual GLCAI Economic Summit	Crowne Plaza Auburn Hills
October 2017	Supervisor Appraiser/Trainee Appraiser Course 4 Hours CEC	Southfield
November 2017	Reviewing Statistics and Finance for Appraisers and Assessors Instructor: Micheal Lohmeier, MAI, SRA 8 Hours CEC	Holiday Inn Gateway Centre Flint
November 30, 2017	Valuation Issues: Michigan B and C Retail Properties Instructors: David Rice, MAI 8 Hours CEC	Crowne Plaza Novi
December 1, 2017	CHAPTER MEETING (NOON) Installation of 2018 Chapter Officers Special Speaker: James L. Murrett, MAI, SRA 2018 Appraisal Institute President	Crowne Plaza Novi

WATCH FOR ADDITIONAL CLASSES TO BE ADDED THROUGHOUT THE YEAR.
DATES AND TIMES ARE SUBJECT TO CHANGE!!!



CHECK US OUT ON FACEBOOK, LINKEDIN and TWITTER!!

