

Summit Speakers

Martin LaVelle

*Senior Associate Economist
Federal Reserve Bank of Chicago-Detroit
Branch*

Dr. Mark S. Rosentraub

*Bruce and Joan Bickner Endowed
Professor of Sports Management
Professor of Urban Planning
University of Michigan*

Richard Murphy

*Program Coordinator, Civic Innovations
for Michigan Municipal League*

Matthew B. Lester

*Founder & Chief Executive Officer of
Princeton Enterprises, LLC*

Paul C. Robertson, Jr.

*Chairman & CEO
Robertson Brothers Inc.*

Darian L. Neubecker

*V.P. of Finance & Administration
Robertson Brothers Inc.*

Commercial Broker Panel:

Paul DeBono

*Vice President
NAI Farbman- Detroit*

Peter Rogers

*Vice President
CBRE, Inc.*

Arthur Itkis

*Owner
Sterling Real Estate, LLC*

Anthony Leeds

*First Vice President
CBRE, Inc.*

REGISTRATION

If you are interested in participating in the Great Lakes Chapter Southeast Michigan Economic Summit, please fill out the registration form attached.

IMPORTANT!! If you find it necessary to register after October 10th, please contact us first for availability of space and materials. Phone (810) 364-5640, Fax (888) 587-5381, or E-mail jkaczor@glcai.com.

Please submit completed form and payment to:

**Great Lakes Chapter A.I.
1438 Bellewood Drive
Kimball, MI 48074**

You may fax ahead to (888) 587-5381 to start the registration process.

COURSE TUITION: \$100 A.I. members and full time Government Employees/\$125 non-A.I. members. Tuition fees include materials, refreshment breaks and lunch.

Click here to register:

<http://www.myappraisalinstitute.org/education/GreatLakes/>

Great Lakes Chapter
1438 Bellewood Dr.
Kimball, Michigan 48074

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www.glcai.com

Great Lakes Chapter of
the Appraisal Institute

Southeast Michigan

Economic Summit

**Friday, October 14, 2016
8:30 a.m. - 4:30 p.m.**

Crowne Plaza Auburn Hills
1500 Opdyke Road
Auburn Hills, MI 48326

This program was developed and is administered by the Great Lakes Chapter. Attendees are eligible to receive 7.0 hours of continuing education credit for the Appraisal Institute, State of MI Appraisal License and 8 hours for MI Assessors.



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Real Estate Solutions

Course Outline

8:30 a.m. – 8:40 a.m..... Introductions

8:40 a.m. – 9:45 a.m.....Martin LaVelle

- Current status of U.S. & Michigan Economies
- Current State of Business
- Consumer and the Housing Market
- How FOMC Policy is being tailored to help stimulate & revive their economic well being

9:45 a.m.- 10:00 a.m.....Break

10:00 a.m.–11:00 a.m ..Dr. Mark Rosentraub

- The Economics of Sports Facilities and how they affect real estate use, development and value in the surrounding community.

11:00 a.m.–12:00 p.m.....Richard Murphy

- The Municipal League collaborates with national experts to study trends in demographics, real estate development and business movement to analyze how they impact Michigan cities.

12:00 p.m. – 1:00 p.m.....Lunch

1:00 p.m. – 2:00 p.m.....Matt Lester

- Key economic indicators impacting Southeast Michigan real estate and the country as a whole.
- Real estate entrepreneur's dilemma and how it has made the appraisers world more challenging.

2:00 p.m. – 2:15 p.m.....Break

2:15 p.m. – 3:15 p.m.Paul Robertson, Jr.

.....Darian Neubecker

- Current projects, challenges, trends for the residential new home market.

3:15 p.m.-4:30 p.m.....COMMERCIAL PANEL

Paul DeBono

Peter Rogers

Arthur Itkis

Anthony Leeds

- Discussion of trends in the Southeast Michigan commercial real estate markets including:
 - Apartments
 - Office
 - Industrial
 - Retail

The Great Lakes Chapter of the Appraisal Institute is pleased to present its 4th annual Southeast Michigan Economic Summit.

This program will include expert insights into the Southeast Michigan economy.

Leaders in their respective industries will share invaluable first-hand perspectives including:

- The state of the regional economy
- Development of sports stadiums and economic impacts
- Redevelopment challenges facing Michigan cities
- Insights into the current state of the Michigan residential market
- Expert discussion on current trends in local commercial real estate markets

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