

Appraisal Institute™

Professionals Providing
Real Estate Solutions

Great Lakes Chapter Newsletter

September 2017

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Officers and Directors 2017

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Paul R. Arnold MAI

Vice President

Alan L. Johns MAI

Treasurer

Ryan T. Lake MAI

Secretary

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Brent R. Davis, SRA

Robert R. Davis, SRA

Curt S. Hanson

Sharon B. Harbin, MAI, SRA

AI-GRS

Valerie Lafferty

Robert J. Lentz, MAI

Patricia A. Mohritz, SRA,

AI-RRS

Andrew E. Sill, MAI

Shaun B. Toupin

Past President

Michael T. Williams, MAI

CHAPTER MEETING & SEMINARS

Our September Chapter Meeting is at noon on September 14th, at the Crowne Plaza Lansing West, 925 Crepts Road, Lansing, MI 48917. We will be having 2 hours of continuing education "Legislative Update". These 2 hours have been approved for continuing education for the Appraisal Institute and State of MI Appraisers. You can find the registration form on [page 2](#).

October 30th we will be having the brand new 7 Hour Seminar "Advanced Land Valuation: Sound Solutions to Perplexing Problems". This will be held at Holiday Inn, 5353 Gateway Centre Drive, Flint, MI 48507. You can find the registration form on [page 4](#).

NEW DESIGNATIONS

Michelle Y. Bilardello, MAI—Genzink Appraisal Company—Grand Rapids
Elizabeth R. Borchert, MAI — Spire Appraisal— Traverse City
Kenneth F. Visser, SRA, AI-RRS—Visser Appraisals, Ltd.—Caledonia

Congratulations! Great Job!!

WELCOME NEW MEMBERS

Matthew Brown—Candidate—Caledonia
Nancy Jayne—Practicing Affiliate—Houghton
Alexander J. Perran—Practicing Affiliate—AuTrain
Ryan M. Restum—Practicing Affiliate—Okemos

GLCAI SOUTHEAST MICHIGAN ECONOMIC SUMMIT

Friday, October 6, 2017
Crowne Plaza Auburn Hills

The Great Lakes Chapter Appraisal Institute is pleased to present its fifth annual Southeast Michigan Economic Summit. This program will include expert insights into the Southeast Michigan economy. Leaders in their respective industries will share invaluable first-hand perspectives including the economy, commercial and industrial real estate, investing in real estate, housing development, business development and complex project structuring and lending.

This program was developed and is administered by the Great Lakes Chapter. Attendees are eligible to receive 8.0 hours of continuing education credit for the Appraisal Institute, State of MI Appraisal License.

You can find the registration form on [page 3](#).

GREAT LAKES CHAPTER MEETING

THURSDAY NOON, SEPTEMBER 14, 2017

Crowne Plaza Lansing West
925 S. Crepts Road
Lansing, MI 48917

Cost: \$40 for Appraisal Institute Members; \$45 for Non-Members

9:30 AM Board of Directors

11:30 AM Networking

12:00 PM Lunch & Chapter Meeting

“Legislative Update”

Special Speakers: Brian Westrin, Esq

Public Policy & Legal Affairs Director, MI Realtors

Kina McDonough and Josh Church, Area Specialist

Rural Development, USDA

(2 Hours CEC have been approved for MI Appraisers and A.I.)

NAME _____

NICKNAME (FOR BADGE) _____

FIRM _____

STREET ADDRESS _____

CITY/STATE/ZIP _____

PHONE: (____) _____

EMAIL: _____

AI MEMBER TYPE: ___ DESIGNATED ___ ASSOCIATE ___ AFFILIATE ___ NON-MEMBER

FORM OF PAYMENT: _____ CHECK ENCLOSED PAYABLE TO GLCAI

_____ VISA _____ MASTERCARD _____ AM/EX _____ DISCOVER

CARD # _____

EXPIRES: ____/____ CCV _____

SIGNATURE: _____

Please fill out the above and fax it to 888-587-5381 OR Call 810-364-5640.

GREAT LAKES CHAPTER 2017 SOUTHEAST ECONOMIC SUMMIT

**Friday October 6, 2017
Crowne Plaza Auburn Hills
1500 Opdyke Road
Auburn Hills, MI 48326
8:00 a.m.—5:00 p.m.**

The Great Lakes Chapter Appraisal Institute is pleased to present its fifth annual Southeast Michigan Economic Summit. This program will include expert insights into the Southeast Michigan economy. Leaders in their respective industries will share invaluable first-hand perspectives including the economy, commercial and residential real estate, investing in real estate, housing development, business development, Historical houses and how this all effects the Appraisers and Assessors of Michigan.

You may fax ahead to (888) 587-5381 to start the registration process.

SEMINAR TUITION: \$100 member/\$125 non-member. Tuition fees include all instruction, material, coffee, tea and lunch.

If you are paying with credit card please fill in the information below:

**Visa, MasterCard, Am/Ex and Discover _____ Card number _____
Expiration _____ CCV# _____**

Billing Address of Card _____

REGISTRATION INFORMATION (please print)

Full Name _____

Nickname for Badge----- _____

**Appraisal Institute Member: MAI SRPA SREA SRA RM
 Associate Member Affiliate Member Nonmember**

Company Name _____

Company Address _____

City/ State/Zip Code _____

Office Phone () _____ Office Fax () _____

Home Phone () _____ E-Mail _____

◇ If you have a disability and may require some accommodation, please check here; please notify us in writing at least two weeks in advance to allow sufficient time to arrange for reasonable accommodations.

SIGNATURE _____

DATE _____

MICHIGAN APPRAISER LICENSE# _____

LICENSE TITLE _____

(L-Limited, SL-State Licensed, CR-Certified Residential, CG-Certified General)

NEW SEMINAR

Advanced Land Valuation: Sound Solutions to Perplexing Problems

Instructor: Richard, L. Borges II, MAI, SRA, AI-GRS, AI-RRS
Monday, October 30, 2017
Holiday Inn Gate way Centre
5353 Gateway Centre Drive
Flint, MI 48507
8:30 p.m.—4:30 p.m.

By examining unusual and complex land valuation assignments, this seminar takes concepts covered in the Appraisal Institute curriculum to the next level. Besides lecture, discussion, and Q&A, sample case studies will demonstrate, primarily in Excel, conceptual and practical applications that participants will be able to incorporate into their day-to-day work. Suggested solution strategies for these assignments will be provided.

Attendees are eligible to receive 7 hours continuing education credit for the Appraisal Institute and State of MI Appraisal License.

You may fax ahead to (888) 587-5381 to start the registration process.

SEMINAR TUITION: \$175 member/\$200 non-member. Tuition fees include all instruction, material, coffee, tea and lunch.

If you are paying with credit card please fill in the information below:

Visa, MasterCard, Am/Ex and Discover _____ Card number _____
Expiration _____ CCV# _____

Billing Address of Card _____

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Appraisal Institute Member: MAI SRPA SREA SRA RM
 Associate Member Affiliate Member Nonmember

Company Name _____

Company Address _____

City/ State/Zip Code _____

Office Phone () _____ Office Fax () _____

Home Phone () _____ E-Mail _____

◇ If you have a disability and may require some accommodation, please check here; please notify us in writing at least two weeks in advance to allow sufficient time to arrange for reasonable accommodations.

SIGNATURE _____ **DATE** _____

MICHIGAN APPRAISER LICENSE# _____

LICENSE TITLE _____
(L-Limited, SL-State Licensed, CR-Certified Residential, CG-Certified General)

MAY CHAPTER MEETING



Jim Van Stensel, SRA, presents his son David Van Stensel, MAI, with his MAI Certificate.



Mike Williams, MAI, presents Marc Denton, SRA. With his SRA Certificate.



Everyone waiting patiently for Dinner.



Dr. Paul Isely has everyone's attention.

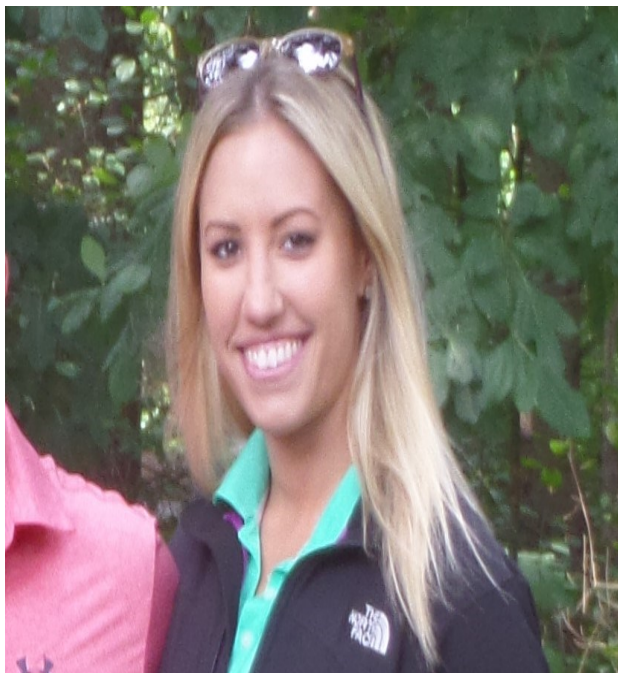
2017 Great Lakes Chapter Golf Outing



First Place winners: Rob Elder, Mike Williams, MAI,
Dave Williams and Tom Petz, MAI



Rob Elder received the prize for Men's Longest Drive.



Heather Blondell received the prize for the Women's
Longest Drive.



Chris Maharg received the prize for Closest to the
Pin #1 and #2.

2016 GOLF OUTING CON'T



Eric Schwonek won the 50/50



2018 Great Lakes Chapter Officers

BOARD:

President	Alan L. Johns, MAI
Vice President	Ryan T. Lake, MAI
Treasurer	Daniel J. Bittner, SRA
Secretary	Thomas D. Petz, MAI

DIRECTORS:

Edward E. Bowen, II, SRA, AI-RRS	Robert J. Lentz, MAI
Brandon L. Ellis, MAI	Brenda D. Makarov, MAI
Alexander J. Groves, MAI	Patricia A. Mohritz, SRA, AI-RRS
Sharon B. Harbin, MAI, SRA, AI-GRS	Andrew E. Sill, MAI
Ryan T. Korth, MAI	Shaun B. Toupin

REGION III REPRESENTATIVES:

Alan L. Johns, MAI (1 year term)
Ryan T. Lake, MAI (1 year term)
William P. Fowler, MAI
Brian S. Kirksey, MAI, SRA
C. Edward Larson, MAI
John A. Meyer, SRA

Note: Chapter President is automatically a member of the Regional Representatives and is required to attend Regional Meetings.

REGION III ALTERNATE REPRESENTITIVES – (ALL ONE YEAR TERMS)

Peter F. Arbour, MAI
Brent R. Davis, SRA
Andrew J. Exline, MAI, SRA
Valerie F. Lafferty
David B. Mielnicki, MAI, SRA
Kenneth R. Siegle, MAI

2017 Nominating Committee:

Michael T. Williams, MAI
Immediate Past President, Chair
Timothy J. Cronan, MAI
Jeffrey G. Genzink, MAI
David C. Molenaar, SRA
Douglas R. Schoenberg, MAI

Calendar of Events 2017-18– Great Lakes Chapter A.I.

CALL: (810) 364-5640

Or register on-line at: www.appraisalinstitute.org/education/GreatLakes

September 14, 2017	CHAPTER MEETING (NOON) LEGISLATIVE UPDATE Special Speaker: Brad Ward 2 Hours CEC	Crowne Plaza West Lansing
October 6, 2017	GREAT LAKES CHAPTER ECONOMIC SUMMIT 8 Hours CEC	Crowne Plaza Auburn Hills
October 30, 2017	ADVANCED LAND VALUATION: SOUND SOLUTIONS TO PERPLEXING PROBLEMS Instructor: Richard L. Borges II, MAI, SRA, AI-GRS, AI-RRS 7 Hours CEC	Holiday Inn/Gateway Centre Flint
November 30, 2017	VALUATION ISSUES: MICHIGAN B AND C RETAIL PROPERTIES Instructor: David Rice, MAI 8 Hours CEC	Crowne Plaza Detroit/Novi Novi
December 1, 2017	CHAPTER MEETING (NOON) Installation of 2018 Officers Special Speaker: James L. Murrett, MAI, SRA Appraisal Institute 2018 President	Crowne Plaza Detroit/Novi Novi
January 19, 2018	7 HOUR USPAP UPDATE 2018-19 Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC	Holiday Inn Gateway Centre Flint
January 19, 2018	MICHIGAN LAWS AND RULES Instructor: Micheal Lohmeier, MAI, SRA 2 Hours CEC	Holiday Inn Gateway Centre Flint

**WATCH FOR ADDITIONAL CLASSES TO BE ADDED THROUGHOUT THE YEAR.
DATES AND TIMES ARE SUBJECT TO CHANGE!!!**

Online Education:
Learn at your own pace anytime, anywhere.
Visit appraisalinstitute.org/online for a list of classes!

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