



**Appraisal
Institute™**

*Professionals Providing
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Great Lakes Chapter Newsletter

January 2009

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Officers and Directors 2009

President

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Vice President

Marshall A. Brulez, MAI

Treasurer

John D. Sabin, MAI

Secretary

Timothy J. Cronan, MAI

Directors

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Paul R. Arnold, MAI

Constance E. Doherty, MAI

Jeffrey L. Kirby, SRA

Hulbert R. Myers, SRA

*Douglas R. Schoenberg, MAI,
SRA*

Patrice M. Uhnay, SRA

Michael T. Williams, MAI

Past President

Doris B. Hellenbart, MAI

Message From our 2009 Chapter President:

This year will usher in a period of economic and political uncertainty in our country. As a result, appraisers will face many challenges in the coming year and beyond. Yet, at the same time, we will have many opportunities. I appreciate the membership's confidence in my leadership capabilities and thank all of you for electing me your Great Lakes Chapter President. I look forward to working with the chapter as we navigate through budget, membership and legislative issues this upcoming year.

Several years ago the chapter had excess reserves. The chapter determined it was important to give back to our membership and increase meeting attendance via reduced meeting fees and education vouchers. We continued to offer several seminars and classes as well. As a result we utilized our reserves and brought in less funding. Thus, we incurred anticipated budget deficits. As we are nearing our ideal reserve amount, we must start to bring our budget into balance. In 2008, we were successful in lowering the budget deficit. During the upcoming year the board will be diligent about managing expenses and take another step towards balancing the budget. Our chapter continues to thrive. By maintaining current education offerings and lowered meeting costs we will continue to attract and retain members.

Our role in legislation will be of importance this year. Currently, there are several legislative bills being put forth both on the state and national level. It will be essential for our membership to closely monitor this legislation and, if necessary, lobby for our interests. The State of Michigan recently passed a bill that will criminalize appraiser coercion and the act of completing an appraisal that has been awarded with the understanding a minimum value will be achieved. Through the efforts of our Government Relations Chair, AI National and Michigan Association of Realtors, we were able to include additional language to the Bill, which clarified the need for client and appraiser communication, but still made it a crime to complete an assignment that has been awarded with value expectations.

The Appraisal Institute is a leader in the appraisal field representing some of the most qualified appraisers in the country. The recent economic turmoil has increased the importance of asset valuation. As a result, clients are seeking qualified appraisers. The demand in quality appraisal work necessitates our continued investment in top education and work standards. We have been successful in attracting new members because of these high standards and the desire to separate oneself from others in the profession. This should continue to be positive for our chapter and the appraisal institute as we look to strengthen our membership.

Again, I appreciate all of your support and thank you for electing me your president.

Jim Hartman, MAI

GREAT LAKES CHAPTER MEETING

THURSDAY EVENING, FEBRUARY 12, 2009

HOLIDAY INN-GATEWAY CENTRE

5353 GATEWAY CENTRE DRIVE

FLINT, MI 48507

(810) 232-5300

Cost: \$10 for Appraisal Institute Members; \$25 for Non-Members

(Cost includes 2 hours of approved continuing education)

3:00 PM **Board of Directors**

5:00 PM **Cocktails & Networking**

5:30 PM **Dinner & Chapter Meeting**

6:15 PM **Speaker – Micheal R. Lohmeier, MAI, SRA**

“SPOTLIGHT ON USPAP: COMMON ERRORS and ISSUES”

NAME _____

NICKNAME (FOR BADGE) _____

FIRM _____

STREET ADDRESS _____

CITY/STATE/ZIP _____

PHONE: (____) _____ FAX: (____) _____

EMAIL: _____

MICHIGAN APPRAISER LICENSE# _____

LICENSE TITLE (Limited, State Licensed, Certified Residential, Certified General): _____

AI MEMBER TYPE: DESIGNATED ASSOCIATE AFFILIATE NON-MEMBER

FORM OF PAYMENT: CHECK ENCLOSED PAYABLE TO GLCAI

VISA MASTERCARD

CARD # _____ EXPIRES: ____/____

SIGNATURE: _____

Please fill out the above and fax it to 810-364-5643 OR Call 810-364-5640.

DECEMBER CHAPTER MEETING



Chapter President, Doris Hellenbart, MAI presents David Mielnicki, SRA with his SRA Designation.



Doris presents Don Selvidge, MAI with his MAI Designation.

DECEMBER CHAPTER MEETING



Doris presents Jason Krentler, MAI, with his MAI Designation.



Doris presents Rick Hanton, MAI with the 2008 Connie Vickroy Outstanding Service Award.

DECEMBER CHAPTER MEETING



Jim Amorin, MAI and current President of the Appraisal Institute, is our special speaker for the day.



Past President Doris Hellenbart, MAI is awarded the Past Presidents gavel from our this years Chapter President, Jim Hartman, MAI

New Members

The Great Lakes Chapter has 9 new members so far this year.

WELCOME TO OUR NEW MEMBERS!!!

JANUARY

Carl Bradley — Associate General — Detroit

Leonard R. Brice — Affiliate Member — Southfield

Timothy A. Carr — Associate Aspiring — Macomb

Eric R. Duffett — Associate General — Chicago, IL

David Liberman — Associate General Aspiring — Bloomfield Hills

Christopher Roman — Associate General — Sterling Heights

Douglas T. Stark — Associate Residential — Milford

Brett M. Suszek — Associate General — Southfield

Cassie L. Tifhof — Associate Trainee — Grand Rapids

New Designation

Jumana Judeh, MAI — Judeh & Associates — Dearborn, MI

Congratulations Jumana on receiving your designation!

VOLUNTEERS NEEDED

We are always looking for volunteers to take on a leadership role in our Chapter. If you are interested, please contact Joan at 810-364-5640 or email at jkaczor@glcai.com.

Calendar of Events 2009 – Great Lakes Chapter A.I.

CALL: (810) 364-5640

Or register on line at: www.appraisalinstitute.org/education/GreatLakes

February 11, 2009	Evaluating Residential Construction Instructor: Jim Canestaro 8 Hours CEC	Radisson Hotel Livonia
February 12-13, 2009	Evaluating Commercial Construction Instructor: Jim Canestaro 16 Hours CEC	Holiday Inn-Gateway Centre Flint
February 12, 2009	The New Residential Market Conditions Form Instructor: Micheal Lohmeier, MAI, SRA 2:00 P.M. – 5:00 P.M. 3 Hours CEC	Holiday Inn-Gateway Centre Flint
February 12, 2009	CHAPTER MEETING (Evening) Spotlight on USPAP-Common Errors & Issues Instructor: Micheal Lohmeier, MAI, SRA 2 Hours CEC	Holiday Inn-Gateway Centre Flint
March 11-12, 2009	Real Estate Finance, Statistics & Modeling Instructor: Kern Slucter, MAI, SRA 15 Hours CEC	Holiday Inn-Gateway Centre Flint
March 2009	Appraising Historic Preservation Easements Co Sponsored with Detroit Chapter ASA Instructor: Richard J. Roddewig, MAI 20 Hours CEC	Marriott at Eagle Crest Ypsilanti
April 24, 2009	7 Hour National USPAP Update Instructor: Winfield Cooper, SRA 7 Hours CEC	Radisson Hotel Livonia
April 27-30, 2009	Basic Appraisal Principles Instructor: Winfield Cooper, SRA 30 Hours (including 2-hour exam)	Citizens First Bank Port Huron
May 7-8, 2009	Litigation Appraising: Specialized Topics And Applications Instructor: Nick Tillema, MAI 16 Hours (including 1-hour exam)	Hilton Grand Rapids Airport Grand Rapids
May 7, 2009	CHAPTER MEETING (Evening)	Hilton Grand Rapids Airport Grand Rapids
May 14, 2009	Scope of Work Instructor: Bruce Closser, MAI, SRA 7 Hours CEC	TBA

May 15, 2009	7 Hour National USPAP Update Instructor: Bruce M. Closser, MAI, SRA 7 Hours CEC	University Center at Gaylord Gaylord
May 18-21, 2009	Basic Appraisal Procedures Instructor: Winfield Cooper, SRA 30 Hours (including 2-hour exam)	Citizens First Bank Port Huron
June 11-12, 2009	15 Hour National USPAP Instructor: Winfield Cooper, SRA 15 Hours (including a 1 hour exam)	Citizens First Bank Port Huron
June 18, 2009	Business Practices and Ethics Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC	Holiday Inn-Gateway Centre Flint
June 19, 2009	7 Hour National USPAP Update & MI Law Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC & 2 hour MI Law	Holiday Inn-Gateway Centre Flint
June 22-25, 2009	General Appraiser Sales Comparison Approach Instructor: Micheal Lohmeier, MAI, SRA 30 Hours (including 3-hour exam)	Holiday Inn Auburn Hills
September 2009	Appraisal Curriculum Overview Part 1 & 2	TBA
September 14-17, 2009	General Appraiser Report Writing & Case Studies Instructor: Kern Slucter, MAI, SRA 30 Hours (including 2-hour exam)	Holiday Inn-Gateway Centre Flint
October 2, 2009	CHAPTER MEETING (Noon) Associates Guidance Seminar (1:00 p.m.)	Radisson Hotel Livonia
October 16, 2009	7 Hour National USPAP Update (7 hours) MI & Laws & Rules (2 hours) Instructor: Terrell R. Oetzel, MAI	Crowne Plaza Grand Rapids
October 19-24, 2009	Advanced Sales Comparison & Cost Approaches Instructor: John Urubek, MAI 40 Hours (including 4-hour exam)	Holiday Inn-Gateway Centre Flint
November 2009	Appraisal Curriculum Overview Part 1 & 2	TBA
November 5-6, 2009	Uniform Appraisal Standards for Federal Land Acquisitions: Practical Applications for Fee Appraisers Co-Sponsored with Detroit Chapter ASA Instructor: Bruce M. Closser, MAI, SRA 16 Hours CEC	TBA
December 4, 2009	CHAPTER MEETING Installation of 2010 Officers Special Speaker: Leslie P. Sellers, MAI, SRA	Radisson Hotel Livonia

[WATCH FOR ADDITIONAL CLASSES TO BE ADDED THROUGHOUT THE YEAR.](#)