



Appraisal Institute™

Professionals Providing
Real Estate Solutions

Great Lakes Chapter Newsletter

February 2019

Table of Contents

	<u>Pages</u>
February Chapter Meeting	1
New Designations & Members	1
A.I. Education Scholarship	1
President's Remarks	2
Chapter Leadership Registry	2
Chapter Meeting Registration	3
Seminar A.M	4
Seminar P.M.	5
December Chapter Meeting	6
December Chapter Meeting	7
Calendar of Events	8
Calendar of Events Con'd	9
Online Education	9

Officers and Directors 2019

President

Ryan T. Lake, MAI

Vice President

Daniel J. Bittner, SRA

Treasurer

Ryan T. Korth, MAI

Secretary

*Sharon B. Harbin, MAI, SRA,
AI-GRS*

Directors

Jared S. Bennett, MAI

Edward E. Bowen, SRA, AI-RRS

Brandon L. Ellis, MAI

Alexander J. Groves, MAI

Brian S. Kirksey, MAI, SRA

Robert J. Lentz, MAI

Brenda D. Makarov, MAI

John A. Meyer, SRA

Patrick L. Millard, SRA

Kenneth R. Siegle, MAI

Andrew E. Sill, MAI

Past President

Alan L. Johns MAI

FEBRUARY CHAPTER MEETING & SEMINARS

Our February Chapter Meeting is at 5:45 pm, Thursday, February 7th at the Holiday Inn Gateway Centre. You can find the registration form on [Page 3](#).

Also, that day we are having a brand new A.I. 4 hour seminar "Ignorance Isn't Bliss: Understanding an Investigation by a State Appraiser Regulatory Board or Agency", from 8:00a.m.—12:00 p.m. ([page 4](#)).

Then from 1:30 p.m.—5:30 p.m., we will be having a 4 hour seminar "Great Lakes Chapter 2019 Flint Economic Summit" ([page 5](#)). Attendees are eligible to receive continuing education credit, for each seminar, towards the Appraisal Institute, and State of MI Appraisal License. **That's 8 Hours of continuing education!!**

NEW DESIGNATION

Gretchen Tolksdorf, SRA
Congratulations Gretchen! Great Job!!

NEW MEMBER

Jeffrey Briggs—Affiliate—Ann Arbor

GREAT LAKES CHAPTER EDUCATION SCHOLARSHIP

The Great Lakes Chapter of the Appraisal Institute intends to make one scholarship available per year to a member meeting the criteria contained herein. The scholarship will be for up to \$500 and will cover the tuition and costs associated with one class. The scholarship is only given for Appraisal Institute course work. Scholarships will be awarded at the December meeting of the Great Lakes Chapter annually. Eligible costs will be for those classes taken in the preceding 4th, 3rd, 2nd, & 1st fiscal quarters

Award Process:

The Great Lakes Chapter shall award one scholarship per calendar year. The scholarship will be paid as a reimbursement of up to \$500 in costs already incurred in relation to the completion of coursework as stated herein. Award decisions will be based on the following criteria:

- Successful completion of the applicable class on the first attempt
- Successful completion of the application process, and timely submission.
- Priority for award will be given to those with the fewest remaining steps towards MAI or SRA designations

If you are interested please contact Joan at (810) 364-5640 or email jkaczor29@gmail.com.



PRESIDENT'S REMARKS:

I am privileged to serve as the 2019 President of the Great Lakes Chapter. I and the board are looking ahead to an eventful and exciting year. As we begin the New Year, I would like to personally thank all of these highly devoted Chapter Board members, Committee members and Region III Representatives for their assistance in running the Chapter. Each of these volunteers provides their time, energy and talents for two years or more and dedicate themselves to bettering the Chapter.

If you are considering also serving the Chapter or in a National capacity, please reach out to myself or any Board member. The Chapter is always looking for future leaders. Additionally, you should sign into your Appraisal Institute account online and click on "Get Involved!" You will have the ability to indicate what your interests are in serving the various committees that are available both at a local and national level.

The Great Lakes Chapter is already off to a strong start in 2019. Among other events, we will begin the year holding our first Flint Economic Summit on February 7th in Flint. Vice-President Dan Bittner has done a stellar job putting together a group of speakers that will both entertain and inform. Currently, there are 26 classes/events planned for this year, with plans to add some additional classes/events to the list as the year goes on. The Board of Directors continues to strive to offer both high-quality continuing education as well as the core educational offerings for our membership, as well as individuals who are new to the industry. Last year was a very successful year for education, with 22 class offers and 665 students in attendance.

On January 22nd, I participated in the Region III conference call. A primary concern was the application of the Chapter Financial Management and Administration Policy (CFMAP). All chapters are expected to be fully implemented by the end of 2020. At this point, 70% of chapters are either already using CFMAP or have selected a future transition date. The national finance staff will be making a presentation to the Great Lakes Chapter board at our Feb 7th meeting. We are currently scheduled for implantation in April of 2020. We will be actively engaged in observing how other chapters respond to implantation in 2019, so as to make our transition as smooth as possible.

The Board members have a great year planned ahead for the Chapter. Keep an eye out for future correspondence which will provide numerous educational and career growth opportunities.

Ryan Lake, MAI
2019 Chapter President

LEADERSHIP RESOURCE REGISTRY

The Leadership Resource Registry is open - we encourage you as a member to get involved today!
Adding your name to the registry gives you the opportunity to submit your preferences for volunteer service at the chapter, region, and national level. You may also indicate your interest for service on future committees, project teams, panels and other leadership positions.

To access the registry:

[Log into your My AI Account](#)

Head to AI's [Volunteer Opportunities](#) page

Click on "Volunteer today"

For questions regarding committees on the region and national level, please contact Ashley Forman at aforman@appraisalinstitute.org.

**GREAT LAKES
CHAPTER MEETING**

THURSDAY EVENING, FEBRUARY 7, 2019
HOLIDAY INN-GATEWAY CENTRE

5353 Gateway Centre Drive
Flint, MI 48507
(810) 232-5300

Cost: \$25 for Appraisal Institute Members; \$30 for Non-Members

5:30 PM **Cocktails & Networking**
5:45 PM **Dinner & Chapter Meeting**

NAME _____

NICKNAME (FOR BADGE) _____

FIRM _____

STREET ADDRESS _____

CITY/STATE/ZIP _____

PHONE: (____) _____

EMAIL: _____

AI MEMBER TYPE: ___ DESIGNATED ___ ASSOCIATE ___ AFFILIATE ___ NON-MEMBER

FORM OF PAYMENT: _____ CHECK ENCLOSED PAYABLE TO GLCAI

_____ VISA _____ MASTERCARD _____ AM/EX _____ DISCOVER

CARD # _____

EXPIRES: ____/____ CCV _____

SIGNATURE: _____

Please fill out the above and fax it to 888-587-5381 OR Call 810-364-5640.

IGNORANCE ISN'T BLISS: UNDERSTANDING AN INVESTIGATION BY A STATE APPRAISER REGULATORY BOARD OR AGENCY

Instructor: Craig Steinley, SRA, AI-RRS
Thursday, February 7, 2019
Holiday Inn Gateway Centre, Flint, MI
8:00 a.m.—12:00 p.m.

New Seminar!

A regulatory complaint has been filed against you. Now what? Discover why state boards and agencies make the decisions they do, what federal oversight requirements guide them, and how a state regulator's investigation (including disciplinary action) proceeds by peeking behind the regulatory curtain. Developed by Craig Steinley, SRA, AI-RRS, current President of AARO (Association of Appraiser Regulatory Officials), with input from regulators and board members (who are appraisers) and attorneys who defend appraisers, this 4-hour seminar discusses who files complaints, due process for an appraiser, and the steps to take when you are named in a complaint. With this knowledge, you'll have an advantage in resolving a complaint and better yet, avoiding one in the first place!

You may fax ahead to (888) 587-5381 to start the registration process.

SEMINAR TUITION: \$100 — Tuition fees include all instruction, material, coffee, and tea.

If you are paying with credit card please fill in the information below:

Visa, MasterCard, Am/Ex and Discover _____ Card number _____
Expiration _____ CCV# _____

Billing Address of Card _____

REGISTRATION INFORMATION (please print)

Full Name _____

Nickname for Badge----- _____

Appraisal Institute Member: MAI SRPA SREA SRA RM
 Associate Member Affiliate Member Nonmember

Company Name _____

Company Address _____

City/ State/Zip Code _____

Office Phone () _____ Office Fax () _____

Home Phone () _____ E-Mail _____

◇ If you have a disability and may require some accommodation, please check here; please notify us in writing at least two weeks in advance to allow sufficient time to arrange for reasonable accommodations.

SIGNATURE _____ **DATE** _____

MICHIGAN APPRAISER LICENSE# _____

LICENSE TITLE _____
(L-Limited, SL-State Licensed, CR-Certified Residential, CG-Certified General)

GREAT LAKES CHAPTER FLINT ECONOMIC SUMMIT 2019

Special Speakers:

**Thomas Wyatt-Director of Neighborhood & Community Services of Kettering University
David Otila-President and Chief Innovation Officer at Skypoint Ventures
Tyler Rossmassler-Director of Economic Development at Flint & Genesee Chamber of Commerce
Jack Galvin-Director Producer "Just Renting" a new reality TV series**

**Thursday, February 7, 2019
Holiday Inn Gateway Centre, Flint, MI
1:30 p.m.—5:30 P.m.**

The Great Lakes Chapter Appraisal Institute is pleased to present its first annual Flint Michigan Economic Summit. This program will include expert insights into the Flint Michigan economy. Leaders in their respective industries will share invaluable first-hand perspectives including the economy, commercial and residential real estate, investing in real estate, housing development, business development, legislative matters and how this all effects the Appraisers of Michigan.

You may fax ahead to (888) 587-5381 to start the registration process.

SEMINAR TUITION: \$75. Tuition fees include all instruction, material, coffee, tea and cookies.

If you are paying with credit card please fill in the information below:

Visa, MasterCard, Am/Ex and Discover _____ Card number _____
Expiration _____ CCV# _____

Billing Address of Card _____

REGISTRATION INFORMATION (please print)

Full Name _____

Nickname for Badge _____

Appraisal Institute Member: MAI SRPA SREA SRA RM
 Associate Member Affiliate Member Nonmember

Company Name _____

Company Address _____

City/ State/Zip Code _____

Office Phone () _____ Office Fax () _____

Home Phone () _____ E-Mail _____

◇ If you have a disability and may require some accommodation, please check here; please notify us in writing at least two weeks in advance to allow sufficient time to arrange for reasonable accommodations.

SIGNATURE _____ **DATE** _____

MICHIGAN APPRAISER LICENSE# _____

LICENSE TITLE _____
(L-Limited, SL-State Licensed, CR-Certified Residential, CG-Certified General)

DECEMBER CHAPTER MEETING



2019 Appraisal Institute President Stephen Wagner, MAI, SRA, AI-GRS



Jim McNair presents Bob Dennison, MAI with his MAI certificate.



Susan Shipman, MAI presents Joe Calvaneso, MAI with his MAI certificate.



Patrice Uhnay, SRA presents Shaun Toupin, MAI with her MAI certificate.

DECEMBER CHAPTER MEETING



2018 Chapter President Alan Johns, MAI presents Mark Jenkins, SRA with his SRA Certificate



Randy Davis, SRPA, SRA receives the Connie Vickroy Distinguished Service Award from Alan Johns, MAI.



Swearing in of our 2019 Officers.



2019 Chapter President Ryan Lake, MAI receives the gavel from 2018 Chapter President Alan Johns, MAI

Calendar of Events 2019– Great Lakes Chapter A.I.

CALL: (810) 364-5640

Or register on line at: www.appraisalinstitute.org/education/GreatLakes

February 7, 2019 (8:00 am-12:00 pm)	Ignorance Isn't Bliss: Understanding an Investigation By a State Appraiser Regulatory Board or Agency Instructor: Craig Steinley, SRA, AI-RRS 4 Hours CEC	Holiday Inn Gateway Centre Flint
February 7 2019 (1:30 pm-5:30pm)	Great Lakes Chapter Flint Economic Summit 2019 Special Speakers: Thomas Wyatt, David Otila Tyler Rossmassler & Jack Galvin 4 Hours CEC	Holiday Inn Gateway Centre Flint
February 7, 2019	Chapter Meeting (5:30 PM)	Holiday Inn Gateway Centre Flint
March 8, 2019	7 Hour USPAP Update 2018-19 Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC	Flagstar Bank Troy
March 8, 2019	MI Laws and Rules Instructor: Micheal Lohmeier, MAI, SRA 2 Hours CEC	Flagstar Bank Troy
March 22, 2019	Valuation by Comparison: Residential Analysis & Logic Instructor: Mark Ratterman, MAI, SRA 7 Hours CEC	Holiday Inn Gateway Centre Flint
April 12, 2019	How Tenants Create or Destroy Value Instructor: Kern Slucter, MAI, SRA 7 Hours CEC	Crowne Plaza Auburn Hills
April 2019	Stats, Graphs and Data Science Instructor: George Dell, MAI, SRA	TBA
May 2, 2019	7 Hour USPAP Update 2018-19 Instructor: Terrell Oetzel, MAI 7 Hours CEC	Crowne Plaza Grand Rapids
May 2, 2019	MI Laws and Rules Instructor: Randall Davis, SRA, SRPA 2 Hours CEC	Crowne Plaza Grand Rapids
May 2, 2019	Chapter Meeting (Evening) Michigan Economy 2019 Special Speaker: Dr. Paul Isely	Crowne Plaza Grand Rapids
May 3, 2019	Analyzing Operating Expenses: The Michigan Experience Instructor: David Rice, MAI 8 Hours CEC	Crowne Plaza Grand Rapids
May 17, 2019	Land Values in Transition – Michigan Instructor: David Rice, MAI 7 Hours CEC	Flagstar Bank Troy

Calendar of Events 2019– Great Lakes Chapter A.I. Cont'd

May 24, 2019	Investment Analysis for Income Properties Instructor: Micheal Lohmeier, MAI, SRA 8 Hours CEC	Holiday Inn Gateway Centre Flint
June 6, 2019	Detroit Building Tour Cork Town 4 Hours CEC	Detroit
June 13, 2019	7 Hour USPAP Update 2018-19 Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC	Holiday Inn Gateway Centre Flint
June 13, 2019	Michigan Laws and Rules 2 Hours CEC	Holiday Inn Gateway Centre Flint
June 14, 2019	Business Practice and Ethics Instructor: Micheal Lohmeier, MAI, SRA 7 Hours for the Institute and 4 hours for the State of MI	Holiday Inn Gateway Centre Flint
September 2019	Evaluating Commercial Leases 7 Hours CEC	TBA
September 2019	In the Eye of the Hurricane: Understanding an Investigation By a State Regulatory Board 4 Hours CEC	Lansing
September 12, 2019	Chapter Meeting (Noon)	Lansing
September 2019	Marshall & Swift Commercial Cost Certification Core Logic 15 Hours CEC	Detroit
October 11, 2019	Great Lakes Chapter 2019 Economic Summit 8 Hours CEC	Auburn Hills
December 5, 2019	Land Values in Transition-Michigan Instructor: David Rice, MAI 7 Hours CEC	Livonia
December 6, 2019	Chapter Meeting (Noon) Installation of 2020 Chapter Officers	Livonia

WATCH FOR ADDITIONAL CLASSES TO BE ADDED THROUGHOUT THE YEAR.
DATES AND TIMES ARE SUBJECT TO CHANGE!!!



Online Education:

Learn at your own pace anytime, anywhere.

Visit appraisalinstitute.org/online for a list of classes!



Appraisal
Institute®
Professionals Providing
Real Estate Solutions