

Appraisal Institute™

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Real Estate Solutions

Great Lakes Chapter Newsletter

December 2014

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DECEMBER CHAPTER MEETING

Our December Chapter Meeting is at 12:00 pm, Friday, December 5th, at the Crowne Plaza Detroit/Novi. Lance Coyle, MAI, SRA, 2015 Appraisal Institute President will be our guest speaker and will install our 2015 Chapter Board. You can find the registration form on **Page 2**. Just a reminder that this is the last chance for candidates to attend this year!

Also, the day before we are having a new 7 hour seminar "Challenging Michigan Highest and Best Use Properties. This seminar was developed and is administered by the Great Lakes Chapter. Attendees are eligible to receive 7.0 hours of continuing education credit towards the Appraisal Institute, State of MI Appraisal License, and Broker Sales License. Assessors will receive 6 hours of continuing education. You can find the registration form on **page 3**.

NEW DESIGNATION

Ilya Barskiy, MAI— Southfield
Congratulations and Great Job Ilya!!



2014 GREAT LAKES CHAPTER PRESIDENT MESSAGE

"It's hard to believe we are already embarking on 2015. 2014 has been a terrific year for the GLCAI. We've enjoyed many successful educational offerings and will end the year with a healthy budget surplus. The second annual Economic Summit was a huge hit, with a variety of speakers that engaged (and enraged?) the attendees. We look to continue building on the first two years and are excited about what's in store for the 2015 Summit. The former Mid-Michigan Chapter was fully integrated into the GLCAI, and our overall membership increased from 467 at the beginning of the year to 506 members currently. What excites me the most, though, is as a Chapter we awarded 24 designations this year, with several more in the final steps of completion. That's an outstanding achievement that the entire Chapter should be proud of. I want to thank those that have stood up and volunteered as Candidate Mentors to help those new designees get over the final hurdles.

At the beginning of the year, I indicated that one of my main goals for my presidency would be to encourage our members to take on trainees and interns, to give the next generation an opportunity to learn from your experience and to begin to set a legacy for future GLCAI members. I would say that based on the new members we've welcomed this year, you have answered that call emphatically. For those that will make it to the December 5th Chapter Meeting, you will see firsthand how our Chapter is at the forefront of the industry as it relates to training up the next generation of appraisers.

As I close, I want to thank you all for helping make this a successful year for the GLCAI. I especially want to thank Joan for all of her hard work and dedication to the Chapter, David Rice for his unbelievable skill, determination, and leadership he provides to the Chapter as Education Chair, the Board for their support, and for the past Presidents that so willingly acted as a soundboard for me when issues arose and I needed advice. So happy holidays to all and to all a successful and prosperous 2015."

Joseph L. Torzewski, MAI
2014 Great Lakes Chapter President

Officers and Directors 2014

- President**
Joseph L. Torzewski, MAI
- Vice President**
Patrice M. Uhnavy, SRA
- Treasurer**
Michael T. Williams, MAI
- Secretary**
Paul R. Arnold, MAI
- Directors**
Daniel J. Bittner, SRA
Alan L. Johns, MAI
Jason J. Krentler, MAI
Ryan T. Lake, MAI
David Lieberman, MAI
John A. Meyer, SRA
Marc G. Nassif, MAI
William G. Steinke, SRA
- Past President**
Micheal R. Lohmeier, MAI, SRA



GREAT LAKES CHAPTER MEETING

FRIDAY (NOON), DECEMBER 5, 2014

CROWNE PLAZA DETOIT/NOVI

27000 Karevich Drive

Novi, MI 48377

(248) 348-5000

Cost is \$25 Members and \$30 Non-members

9:30 AM Board of Directors

10:30 AM Candidate Networking

11:30 AM Cocktails & Networking

12:00 PM Lunch & Chapter Meeting

Installation of 2015 Chapter Officers and Directors

Special Speaker: **M. Lance Coyle, MAI, SRA**

2015 President of the Appraisal Institute

NAME _____

NICKNAME (FOR BADGE) _____

FIRM _____

STREET ADDRESS _____

CITY/STATE/ZIP _____

PHONE: (____) _____ FAX: (____) _____

EMAIL: _____

AI MEMBER TYPE: ___ DESIGNATED ___ CANDIDATE ___ AFFILIATE ___ NON-MEMBER

PAST CHAPTER PRESIDENT _____ YES/NO

FORM OF PAYMENT: _____ CHECK ENCLOSED PAYABLE TO GLCAI

_____ VISA _____ MASTERCARD _____ AM/EX _____ DISCOVER

CARD # _____

EXPIRES: ____/____ CCV _____

SIGNATURE: _____

Please fill out the above and fax it to 888-587-5381 OR Call 810-364-5640.

CHALLENGING MICHIGAN HIGHEST & BEST USE PROPERTIES

Instructors: David Rice, MAI and Don Wieme, MAI, SRA
Thursday, December 4, 2014
Crowne Plaza Detroit/Novi, Novi, MI
8:30 a.m.—4:30 p.m.

This program was developed and is administered by the Great Lakes Chapter. Attendees are eligible to receive 7.0 hours of Appraisal Institute continuing education credit. Attendees are eligible to receive 7 hours continuing education credit for the State of MI Appraisal License, Broker/Sales License and 6 hours for Assessor Certification.

You may fax ahead to (888) 587-5381 to start the registration process.

SEMINAR TUITION: \$175 member/\$200 non-member. Tuition fees include all instruction, material, coffee, tea and lunch.

If you are paying with credit card please fill in the information below:

Visa, MasterCard, Am/Ex and Discover _____ Card number _____
Expiration _____ CCV# _____

Billing Address of Card _____

REGISTRATION INFORMATION (please print)

Full Name _____

Nickname for Badge----- _____

Appraisal Institute Member: MAI SRPA SREA SRA RM
 Associate Member Affiliate Member Nonmember

Company Name _____

Company Address _____

City/ State/Zip Code _____

Office Phone () _____ Office Fax () _____

Home Phone () _____ E-Mail _____

◇ If you have a disability and may require some accommodation, please check here; please notify us in writing at least two weeks in advance to allow sufficient time to arrange for reasonable accommodations.

SIGNATURE _____ **DATE** _____

MICHIGAN APPRAISER LICENSE# _____

LICENSE TITLE _____

(L-Limited, SL-State Licensed, CR-Certified Residential, CG-Certified General)

SEPTEMBER CHAPTER MEETING



Tammy Schoenbeck, Donna Chabot, Peggy Osborne, SRA, and Michelle Barth



Linus Norusis, MAI, David Mielncici, MAI, SRA, and Marshall Brulez, MAI



Ed Larson, MAI, receives his MAI Designation certificate from Chapter President Joe Torzewski, MAI.



Matthew Showalter, MAI, receives his MAI Designation certificate from Chapter President Joe Torzewski, MAI.

SEPTEMBER CHAPTER MEETING, CONTINUED



Jeff Cutler, MAI, receives his MAI Designation certificate from Chapter President Joe Torzewski, MAI.



Brian Kirksey, MAI, SRA, receives both his MAI and his SRA Designation certificates from Chapter President Joe Torzewski, MAI.



Special Speaker, Colin Maguire, Attorney, poses with Beth Graham.



David Mielnicki, MAI, SRA, receives his MAI Designation certificate from Mentor Marshall Brulez, MAI.

Great Lakes Chapter 2014 Economic Summit



MC's for the day, Patrice Uhnavy, SRA, and Michael Williams, MAI



Starting off the day with Paul Traub, BBA, MBA
Federal Reserve Bank of Chicago,
Business Economist



Olga S. Stella / Vice President for Business Development
Detroit Economic Growth Corporation



Gregory Erne
Principal
VERSA Development

Great Lakes Chapter 2014 Economic Summit Con't



Jordan Petkovski
Vice President, Chief Appraiser
TSI Appraisal



Jonathan Miller, CRE, CRP
President and CEO
Miller Samuel Inc.



Bernard Gliberman
Manager, Strategic Planning
HRS Communities



A very nice turn out for our 2014 Economic Summit.

2015 Slate of Officers

BOARD:

| | |
|----------------|--------------------------|
| President | Patrice M. Uhnavy, SRA |
| Vice President | Michael T. Williams, MAI |
| Treasurer | Paul R. Arnold, MAI |
| Secretary | Alan L. Johns, MAI |

DIRECTORS:

| | |
|------------------------------|---------------------------|
| John A. Meyer, SRA (15) | Robert R. Davis, SRA (17) |
| Jason J. Krentler, MAI (15) | Curt S. Hanson (17) |
| Ryan T. Lake, MAI (15) | Semone M. James (17) |
| Marc G. Nassif, MAI (16) | Peter F. Arbour, MAI (17) |
| William G. Steinke, SRA (16) | Brent R. Davis, SRA (17) |
| Ronald L. Prat (17) | |

REGION III REPRESENTATIVES:

Joseph L. Torzewski, MAI (1 year term)
Michael T. Williams, MAI (1 year term)
Sharon B. Harbin, MAI, SRA (15)
Jack L. Parr, SRA (15)

Note: Chapter President also required to attend Regional Meetings.

REGION III ALTERNATE REPRESENTITIVES – (ALL ONE YEAR TERMS)

| | |
|------------------------|----------------------------|
| Daniel J. Bittner, SRA | Charles Edward Larson, MAI |
| Ion Caza, SRA | David Lieberman, MAI |
| Timothy M. Cronkright | Rachel Massey, SRA, AI-RRS |
| Beth L. Graham | Patrick L. Millard, SRA |
| Paul H. Kostishak, SRA | Janeene C. Ziozios, MAI |

2014 Nominating Committee:

Micheal R. Lohmeier, MAI, SRA
Immediate Past President, Chair
Alan R. Barnas, MAI
Douglas K. Hodge, MAI
Mary P. Levine
Paul K. Bidwell, MAI, SRA

Calendar of Events 2015– Great Lakes Chapter A.I.

| | | |
|---------------------|---|---|
| January 19-23, 2015 | REVIEW CASE STUDY - GENERAL Instructor: Joseph C. Magdziarz, MAI, SRA 30 Hours CEC, 2 Hour Exam | Holiday Inn-Gateway Centre Flint |
| February 12, 2015 | SUPERVISORY APPRAISER/TRAINEE APPRAISER COURSE Instructor: TBA 4 Hours CEC | Holiday Inn-Gateway-Centre Flint |
| February 12, 2015 | CREATING BEST PRACTICES INVOLVING THE MICHIGAN TAX TRIBUNAL(1:00 PM – 5:00 PM) Instructors: Micheal Lohmeier, MAI, SRA, MMAO(4 Don Wieme, MAI, SRA Paul Bidwell, MAI, SRA, ASA, CCIM Peter Ewald, MAAO(3) Derk Beckerleg, Attorney 4 Hours CEC | Holiday Inn-Gateway Centre Flint |
| February 12, 2015 | CHAPTER MEETING (EVENING) AN UPDATE FROM THE APPRAISAL FOUNDATION Special Speaker: David S. Bunton President, The Appraisal Foundation 2 Hours CEC | Holiday Inn-Gateway Centre Flint |
| March 6, 2015 | 7 HOUR NATIONAL USPAP UPDATE Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC | Flagstar Bank Troy |
| March 6, 2015 | MI LAWS AND RULES Instructor: Micheal Lohmeier, MAI, SRA 2 Hours CEC | Flagstar Bank Troy |
| March 23-26, 2015 | BASIC APPRAISAL PRINCIPLES Instructor: Robert Davis, SRA 30 Hours (28 classroom, 2-hour exam) | Greater Lansing Association of Realtors Lansing |
| April 20-23, 2015 | BASIC APPRAISAL PROCEDURES Instructor: Robert Davis, SRA 30 Hours (28 classroom, 2-hour exam) | Greater Lansing Association of Realtors Lansing |
| May 7-8, 2015 | 15 HOUR NATIONAL USPAP Instructor: Rachel Massey, SRA, AI-RRS 15 Hours (14 classroom, 1-hour exam) | Greater Lansing Association of Realtors Lansing |
| May 14, 2015 | 7 HOUR NATIONAL USPAP UPDATE Instructor: Terry Oetzel, MAI 7 Hours CEC | Crowne Plaza Grand Rapids Grand Rapids |
| May 14, 2015 | MI LAWS AND RULES Instructor: Randall Davis, SRPA, SRA 2 Hours CEC | Crowne Plaza Grand Rapids Grand Rapids |

Calendar of Events 2015– Great Lakes Chapter A.I. Con't

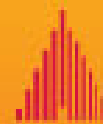
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| May 14, 2015 | CHAPTER MEETING (EVENING) MICHIGAN ECONOMY 2014 Special Speaker: Dr. Paul Isely Seidman College of Business Grand Valley State University 2 Hours CEC | Crowne Plaza Grand Rapids Grand Rapids |
| June 1-5, 2015 | ADVANCED MARKET ANALYSIS and HIGHEST & BEST USE Instructor: TBA 35 Hours (32 classroom, 3-hour exam) | Holiday Inn Detroit Metro Romulus |
| June 18, 2015 | 7 HOUR NATIONAL USPAP UPDATE Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC | Holiday Inn-Gateway Centre Flint |
| June 18, 2015 | MI LAWS AND RULES Instructor: Randall Davis, SRPA, SRA 2 Hours CEC | Holiday Inn-Gateway Centre Flint |
| June 19, 2015 | BUSINESS PRACTICES & ETHICS Instructor: Micheal Lohmeier, MAI, SRA 4 Hours CEC for State and 7 Hours CEC for A.I. | Holiday Inn-Gateway Centre Flint |
| August 27, 2015 | GREAT LAKES CHAPTER 2015 GOLF OUTING | Shepherds Hollow Clarkston |
| September 2015 | CHAPTER MEETING (NOON) | Lansing |
| October 2015 | GREAT LAKES CHAPTER ECONOMIC SUMMIT | Crowne Plaza Auburn Hills |
| December 4, 2015 | CHAPTER MEETING (NOON) INSTALLATION OF 2016 CHAPTER OFFICERS Special Speaker: J. Scott Robinson, MAI, SRA, AI-GRS 2016 President of the Appraisal Institute | Crowne Plaza Detroit/Novi Novi |

WATCH FOR ADDITIONAL CLASSES TO BE ADDED THROUGHOUT THE YEAR.
DATES, LOCATIONS AND TIMES ARE SUBJECT TO CHANGE!!!



Online Education:
Learn at your own pace anytime, anywhere.

Visit appraisalinstitute.org/online for a list of classes!



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