



Appraisal Institute™

Professionals Providing
Real Estate Solutions

Great Lakes Chapter Newsletter

December 2010

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IN THE NEWS:

Our December Chapter Meeting will be held at the Radisson Detroit/Livonia on Friday December 3rd. Our guest speaker will be Joseph C. Magdziarz, MAI, SRA, 2011 President of the Appraisal Institute. You can find the registration form on [page 2](#).

Have a Safe and Happy Holidays!!

This is the time of year that our board members reflect on the past year and look to the next year for areas of increasing opportunity. We also ask our members to look back on those issues, topics, and areas of interest that we can focus on that will make our members and organization stronger. Please contact any of our board members with your ideas for future meetings, seminars/courses, or other areas that are of interest.

Officers and Directors 2010

President

Marshall A Brulez, MAI

Vice President

John D. Sabin, MAI

Treasurer

Timothy J. Cronan, MAI

Secretary

*Micheal R. Lohmeier, MAI,
SRA*

Directors

Paul R. Arnold, MAI

Alan R. Barnas, MAI

Constance E. Doherty, MAI

Rachel Massey, SRA

David B. Mielnicki, SRA

*Douglas R. Schoenberg, MAI,
SRA*

Patrice M. Uhnavey, SRA

Michael T. Williams, MAI

Past President

James T. Hartman, MAI

Final 2011 Board, Directors and Chapter Representatives to the Region III Committee.

BOARD:

President	John D. Sabin, MAI
Vice President	Timothy J. Cronan, MAI
Treasurer	Micheal R. Lohmeier, MAI, SRA
Secretary	Joseph L. Torzewski, MAI

DIRECTORS:

Michael T. Williams, MAI (11)
 Paul R. Arnold, MAI (11)
 Patrice M. Uhnavey, SRA (11)
 Alan R. Barnas, MAI (12)
 Rachel Massey, SRA (12)
 David B. Mielnicki, SRA (12)
 Kenneth R. Siegle, MAI (13)
 C. Edward Larson (13)

REGION III REPRESENTATIVES: (Two year Term)

Marshall Brulez, MAI (1 year term)
 Timothy J. Cronan, MAI (1 year term)
 Kenneth R. Siegle, MAI (11)
 Thomas D. Petz (11)

REGION III ALTERNATE REPRESENTATIVES – (All one year Terms)

Mark W. Habel
 Michael G. Laido
 Rachel Massey, SRA
 William G. Steinke, SRA
 William B. Wooley, MAI

GREAT LAKES CHAPTER MEETING

FRIDAY, December 3, 2010 (Noon)

Radisson Detroit/Livonia

17123 N. Laurel Park Drive

Livonia, MI 48152

(734) 464-1300

Cost: \$25 for Appraisal Institute Members; \$30 for Non-Members

9:30 AM **Board of Directors**

11:30 AM **Networking Opportunity**

12:00 PM **Lunch & Chapter Meeting**

Program-Installation of 2011 Chapter Officers

Special Speaker: Joseph C. Magdziarz, MAI, SRA

Joseph is the 2011 President of the Appraisal Institute

NAME _____

NICKNAME (FOR BADGE) _____

FIRM _____

STREET ADDRESS _____

CITY/STATE/ZIP _____

PHONE: (____) _____ FAX: (____) _____

EMAIL: _____

GLCAI Board Member _____ YES /NO

PAST CHAPTER PRESIDENT _____ YES /NO

AI MEMBER TYPE: ___ DESIGNATED ___ ASSOCIATE ___ AFFILIATE ___ NON-MEMBER

FORM OF PAYMENT: _____ CHECK ENCLOSED PAYABLE TO GLCAI

_____ VISA _____ MASTERCARD _____ American Express

CARD # _____ EXPIRES: ____/____

SIGNATURE: _____

Please fill out the above and fax it to 888-587-5381 OR Call 810-364-5640.

WELCOME TO OUR NEW MEMBERS!!!

Our organization is as strong as our members and we are pleased to announce the following new members to the Great Lakes Chapter of the Appraisal Institute.

SEPTEMBER

Keith Kaminski — Associate Residential Trainee—Clinton Twp

OCTOBER

Polly Cairns —Affiliate—Traverse City
Kimberly Freeman—Associate Residential Trainee—Dearborn
Mark Daniel Merantza—Associate Residential Trainee—Clawson
Marie Lyn Tubergen—Associate Trainee—Grand Rapids
Teresa Ann Wertman—Associate Aspiring—Farmington Hills

NOVEMBER

William M. Ramsey—Associate General Aspiring—Grand Haven
Sharon Bollinger — Associate General Trainee — Fenton

OCTOBER CHAPTER MEETING



Chapter President, Marshall Brulez, MAI, presents Tony Reese, SRA with his SRA Designation.



Sharon Harbin, MAI, SRA and Georgia Kapsalis look on with great enthusiasm as they take part in the informative conversations of the afternoon.

OCTOBER CHAPTER MEETING CONTINUED



John Miller, SRA, SRPA and Bert Wooley, MAI enjoy the networking before the Chapter Meeting.



Ron Wallis and Tim Baker have a chance to visit before the Chapter Meeting.



Greg Williams, David Bur, MAI, Paul Ghraib and Dave Anderson enjoy their meal.



Jerry Svoboda and Jeff Grendysa, SRA, smile for the camera.

Preparing for MTT Small Claims Appeals—November 4, 2010

This workshop was a great success and an extension of last year's introductory tribunal program. The afternoon focused on the residential and small claims tax tribunal environment. It included a mock case in which every student was asked to "be the judge" and decide for himself/herself whether information and/or testimony should be admitted and how much weight it should be given. Micheal Lohmeier, Dino Lupi and Ron Prat did an excellent job educating our members of the climate and expectations of the small claims tax tribunal division. Look for next year when they return to focus on an entire tribunal workshop concentrating their attention on non-residential property tax appeals.



Instructors: Dino Lupi, CMAE3 and Ron Prat

Instructor: Micheal Lohmier, MAI, SRA, CMAE3



Mike Laido and the class enjoying a small break from the seminar.



Remainder of 2010 and 2011 Calendar of Events

December 2, 2010	Developing Capitalization Rates Instructor: David Rice, MAI 7 Hours CEC	Radisson Hotel Livonia
December 3, 2010	CHAPTER MEETING Installation of 2011 Chapter Officers Special Speaker: Joseph C Magdziarz, MAI, SRA, 2011 President of the Appraisal Institute	Radisson Hotel Livonia
January 28, 2011	Thinking Outside the Form: Tools Techniques and Opportunities Residential Appraisers Instructor: James Atwood, SRA 7 Hours CEC	Flagstar Bank Troy
February 3, 2011	REO Appraisal – Appraisal of Residential Property For Foreclosure and Pre-foreclosure Instructor: Mark V. Smeltzer, SRA 7 Hours CEC	Holiday Inn-Gateway Centre Flint
February 3, 2011	CHAPTER MEETING (Evening) Spotlight on USPAP-Appraisal Review Instructor: Micheal Lohmeier, MAI, SRA & Rachel Massey, SRA 2 Hours CEC	Holiday Inn-Gateway Centre Flint
February 4, 2011	Using Spreadsheet Programs in Real Estate Appraising Instructor: Mark V. Smeltzer, SRA 7 Hours CEC	Holiday Inn-Gateway Centre Flint
April 25-28, 2011	Basic Appraisal Principles Instructor: Winfield Cooper, SRA 30 Hours (including 2-hour exam)	St Clair Realtor Co. Assoc. of Realtors Port Huron
April 29, 2011	7 Hour National USPAP Update Instructor: Winfield Cooper, SRA 7 Hours CEC	Flagstar Bank Troy
May, 2011	Michigan Law and Rules Instructor: Winfield Cooper, SRA 10:00 A.M. – 12:00 P.M. 2 Hours CEC	Stout Risius Ross Southfield
May 23-26, 2011	Basic Appraisal Procedures Instructor: Winfield Cooper, SRA 30 Hours (including 2-hour exam)	St Clair Co Assoc of Realtors Port Huron
June 9, 2011	7 Hour National USPAP Update & MI Law Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC & 2 Hours CEC	Holiday Inn-Gateway Centre Flint
June 10, 2011	Business Practices & Ethics Instructor: Micheal Lohmeier, MAI, SRA 7 Hours CEC	Holiday Inn-Gateway Centre Flint
June 16-17, 2010	15 Hour National USPAP Instructor: Winfield Cooper, SRA 15 Hours (including a 1 hour exam)	St Clair Co Assoc of Realtors Port Huron
June 2011	Advanced Market Analysis & Highest & Best Use Instructor: 35 Hours (including hour exam)	Holiday Inn-Gateway Centre Flint

Calendar of Events Continued

July 2011	Analyzing the Effects of Environmental Contamination On Real Property Instructor 7 Hours CEC	Detroit Area
September 2011	Rates & Ratios: Making Sense of GIMs, OARs and DCF Instructor 7 Hours CEC	Holiday Inn-Gateway Centre Flint
September 2011	7 Hour National USPAP Update Instructor: Terrell R. Oetzel, MAI 7 Hours CEC	Holiday Inn-Gateway Centre Flint
September 2011	2011 Great Lakes Chapter Annual Golf Outing	TBA
October 2011	Analytics with the Site to do Business Instructor 7 Hours CEC	Holiday Inn-Gateway Centre Flint
October 2011	What ever Happened to Quality Assurance in Residential Appraisals Instructor: 7 Hours CEC	Detroit Area
October 2011	CHAPTER MEETING (Noon) Spotlight Instructors: 2 Hours CEC	Detroit Area
October 2011	Appraisal Curriculum Overview – Residential Package Instructor: Winfield Cooper, SRA 8 Hours CEC	Holiday Inn-Gateway Centre Flint
October 2011	Appraisal Curriculum Overview – General Package Instructor: Micheal Lohmeier, MAI, SRA 15 Hours CEC	Holiday Inn-Gateway Centre Flint
November 2011	General Income Approach – Part II Instructors: 30 Hours CEC (including 2 hour exam)	Holiday Inn-Gateway Centre Flint
December 2011	CHAPTER MEETING Installation of 2012 Chapter Officers Special Speaker: Sara W. Stephens, MAI 2012 President of the Appraisal Institute	Detroit Area

WATCH FOR ADDITIONAL CLASSES TO BE ADDED THROUGHOUT THE YEAR.
DATES AND TIMES ARE SUBJECT TO CHANGE!!!



Online Education:

Learn at your own pace anytime, anywhere.

Visit appraisalinstitute.org/online for a list of classes!



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