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Great Lakes Chapter Newsletter

Table of Contents

	<u>Pages</u>
President's Remarks	1
May Chapter Meeting	2
May Chapter Meeting	3
May Chapter Meeting	4
New Members	5
New Designations	5
In Memoriam	5
Calendar of Events	6
In The News	7
Save The Date	7

Officers and Directors 2008

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Past President
Susan P. Shipman, MAI

REPORT FROM JOINT REGIONAL MEETING AUSTIN, TEXAS JUNE 20-22, 2008

Attending: Doris Hellenbart, President
Jim Hartman, Vice President
Susan Shipman, Past President
Gerald Svoboda, Regional Rep.
Micheal Lohmeier, Regional Rep.

Topics Covered:

1. Government Relations: Our National Director of Government External Relations is Bill Garber (bgarber@appraisalinstitute.org)

It is important that he hears from the membership regarding any pending legislation. We are the only appraisal organization with an office in Washington and there are significant issues which will affect our industry. These concerns relate to the elimination of the management company practices of charging customers higher appraisal fees than are actually invoiced; eliminate the potential requirement for all appraisers to have a surety bond (estimate costs of \$10,000 to \$40,000 annually); the "Nationalization of Appraisal Fees" relative to HUD appraisals.

2. Membership: The good news is that the Appraisal Institute currently has approximately 21,000 members, up from the 17,000 members just a few years ago. In that many of our members will be retiring (average age of designated member is 51), we need to recruit and support new members in order to maintain our impact in the appraisal field. The most common reason people do not join is not the cost but the fact that NO ONE ASKED THEM. So if you know a fellow appraiser who is not a member, ask them to come out, ask them to join.

3. Marketing: The Appraisal Institute continues to receive free media exposure as experts in the field specifically with interviews on CNN, Today Show, Wall Street Journal and Money Magazine. The Appraisal Institute is seen as the source for professional appraisal information.

4. Designations: The new alternative to the previous demo report format has resulted in an increase in the number of people applying for the SRA designation. There is currently a proposal for a test program called "E-demo" for the MAI designation where the entire demo report would be completed on-line with an on-line mentor. This would be proposed as an additional alternative to the demo.

5. Member profile: Remember to update your member profile on the new AI web site especially if you have a specialty.

6. Certificate Programs: In the works – possible certification programs for Residential Appraisers for FHA, Foreclosure, Historic Preservation Easements, Green Buildings, Residential Mortgages and Litigation.

7. Communication: The Appraisal Institute is planning on doing more Video Presentations and Pod Casts covering current issues.

8. Summary: It is important for us to recognize that the Appraisal Institute has the best educational materials and instructors within our field. Be active, attend meetings, promote our organization. Become part of the issues and challenges ahead of us. Jim Hartman, Vice President will be attending the August Leadership meeting in Chicago and there is a Regional meeting in October. Please let us know of any questions or concerns you have so that we can pass them on to both the national and regional chairs.

Thanks to Stephen Hanway, President of the Mid-Michigan Chapter for keeping such great notes which assisted me in passing this information on to you.

Doris Hellenbart, MAI, President
Great Lakes Chapter

May 2008 Chapter Meeting



Board Members, Mike Williams, MAI and Marshall Brulez, MAI at the May Board of Directors Meeting.



Garry Zachritz, MAI and Terry Oetzel, MAI having a conversation at the May Chapter Meeting Social Time.

May 2008 Chapter Meeting



Members of the Great Lakes Chapter enjoying the Social Time before the Chapter Meeting Dinner.

May 2008 Chapter Meeting



Tim Eisenbraun, MAI, SRA, Paul Arnold, MAI and Mike Williams, MAI, enjoy a drink before the Chapter Meeting.



Paul Isely, PhD, Associate Professor of Economics at The Seidman College of Business, Grand Valley State University was the Special Speaker at our May Chapter Meeting in Grand Rapids.

New Members

April

Julie R. Ball—Associate Residential — Sterling Heights
Michael R. Birch—Associate Residential — Plymouth
Robert J. Lentz — Associate General — Kingston
Brian A. Mullaly — Associate General — Brighton
Suzanne A. Sloumski — Associate Residential — Grand Haven

May

Beverly A. Getz — Associate Residential — St Clair Shores
Margaret Murphy — Associate Residential — Mt. Pleasant
Mathew D. Poff — Associate Trainee — East Lansing
Brandon Scott Rausch Associate Residential Aspiring—Kalamazoo

June

Antuan Bell — Associate Aspiring — Grand Blanc
Stephanie Rochelle Gant — Affiliate — Northville
Rodrick O. Harling — Associate General — Southfield
Hossam Ali Hossein — Associate Residential — Dearborn Heights
Jarod W. Kirby — Affiliate — Charlevoix
Danelle Y. Parker—Associate Aspiring—Madison Heights

July

Marian J. Barnes — Associate General Trainee — Portage
H. Glen Betts, III — Associate Residential — Milford
Daniel J. Bittner — Associate General Trainee — Troy
Cathy Jill Crader — Associate Residential — Ann Arbor
Anne M. Eickholt — Associate Residential Trainee — Chesaning
Brandon Ellis — Associate General — Shelby Township
Telicia M. Hodges — Associate Residential — Southfield
Stephen D. Ihrig, II — Associate Residential — East Lansing
Sally L. Knoll — Associate Residential — White Lake
Christopher L. McDonald — Associate General — Farmington Hills
John Metas — Associate General — Troy
Chris G. Pierce — Associate General — Coldwater
Michael B. Rohde — Associate General — Detroit
Michael R. Taweel — Associate General — Birmingham
Lauren G. Torbico — Associate General — Royal Oak

New Designations

Patrice M. Uhnavey, SRA — Stout Risius Ross, Southfield
Michael J. Parsons, SRA — Tri-County Renaissance Real Estate, Detroit

In Memoriam

Ralph S. Vitale—May 22, 2008 — Rochester, MI
David Verkerke — March 2008 — Past Chapter Member

Calendar Events 2008 – For Great Lakes Chapter A.I.

You can register directly online at

www.appraisalinstitute.org/education/GreatLakes

Or call: 810-364-5640

September 8, 2008	2008 Great Lakes Chapter Golf Outing	Lyon Oaks Golf Club Wixom
September 12, 2008	Introduction to FHA Appraising: What Appraisers Need to Know About HUD Policies, Procedures, and 2008 Roster Eligibility Instructors: Winfield Cooper, SRA 7 Hours CEC	Bank of America Troy
September 22-25, 2008	General Income Approach Part 2 Instructors: Mark R. Rattermann, MAI, SRA Paul K. Bidwell, MAI, SRA 27 Hours (30 with exam)	Bank of America Troy
October 3, 2008	7 Hour National USPAP Update (7 hours) MI & Laws & Rules (2 hours) Instructor: Bruce M. Closser, MAI, SRA	Landmark Inn Marquette
October 9, 2008	Land Valuation Assignments Instructor: James H. Boykin, Ph.D., MAI 7 Hours CEC	Radisson Detroit/Livonia Livonia
October 9, 2008	CHAPTER MEETING (Evening) Environmental Solutions for Commercial Real Estate Transactions Speaker: Michael T. Kulka, P.E., CP., - Principal & Vice President of PM Environmental, Inc. 2 Hours CEC	Radisson Detroit/Livonia Livonia
October 10, 2008	Land Valuation Procedures Instructor: James H. Boykin, Ph.D., MAI 7 Hours CEC	Radisson Detroit/Livonia Livonia
October 17, 2008	7 Hour National USPAP Update (7 hours) MI & Laws & Rules (2 hours) Instructor: Terrell R. Oetzel, MAI	Ramada Plaza Grand Rapids
October 27- November 1, 2008	Advanced Income Capitalization Instructors: Mark R. Rattermann, MAI SRA John H. Urubek, MAI 36 Hours (40 with exam)	Holiday Inn-Gateway Centre Flint
December 4, 2008	REO Appraisal: Appraisal of Residential Property Foreclosure 7 Hours CEC	Radisson Detroit/Livonia Livonia
December 5, 2008	CHAPTER MEETING Installation of 2009 Officers Guest Speaker: Jim Armorer, MAI, SRA 2009 President of the Appraisal Institute	Radisson Detroit/Livonia Livonia

If you would like to add anything to the next newsletter, please contact Joan Kaczor at (810) 364-5640 or e-mail: jkaczor@glcai.com



Instructor Win Cooper and Student Ryan Korth enjoying the week of "Basic Appraisal Procedures held in Port Huron on April 21-24.

IN THE NEWS

Les Linder, MAI, who has been a very active member and past President of the Great Lakes Chapter, has moved to Chicago and is now the Managing Director of CB Richard Ellis' Valuation & Advisory Services Group for the North Central Region which includes Illinois, Wisconsin, Indiana, Ohio and the eastern half of Missouri and comprises over 30 professional appraisers. Marshall Brulez, MAI has taken over Les's Managing Director position in Michigan. Les will be greatly missed!!

SAVE THE DATE!!!



Don't forget that the 2008 Golf Outing is on Tuesday, September 8th at the Lyon Oaks Golf Club, Wixom, MI. If you need a registration form go to www.glcai.com or call Joan at 810-364-5640.

The next Great Lakes Chapter Meeting is Thursday Evening, October 9th, at the Radisson in Livonia. Our special speaker will be Michael T. Kulka, P.E., CP., Principal & Vice President of PM Environmental, Inc. He will be speaking on "Environmental Solutions for Commercial Real Estate Transactions." Two hours of continuing education has already been approved for the State of MI and the Appraisal Institute.

